

Soar to new heights...



...with a **Total**Mobile solution

At Consilium Technologies, we have mobile solutions that integrate with your core business systems to help you and your staff get the work done at a time and place that suits everyone.

Go on. Get moving. Set your people free.



Consilium was founded in 1985 and is a leading supplier of IT solutions to Local Government and Housing Associations.

Customers include Councils and Housing Associations throughout the UK. These are the only markets that Consilium serves. This is why we have such a deep and detailed understanding of your requirements. It is also why Consilium applications are so advanced in meeting these requirements. Our solutions are developed specifically to address the changes and challenges that you face. They are never compromised by the demands of other market sectors.

Some of our key innovations include personalised user desktops, our suite of e-Procurement modules, mobile working, web based portals and complementary hosted applications.

It's all about assisting your efficiency with technology that's user-friendly.

Our mission is to provide the best applications for Housing Associations and Local Government in the UK delivered by the most professional company in the market.



TotalMobile - your passport to the future

Mobile working is about much more than simply keeping in touch with employees who are on the road. It transforms the way in which you serve your customers. It improves efficiency, all day, every day. And it produces real cost savings in a range of areas, from paperwork to spending on fuel. Cost savings, incidentally, that can amount to hundreds of thousands of pounds or even millions, depending on the size of your organisation.

Consilium's TotalMobile solution does even more. It's designed specifically for your business. It works straight out of the box. It's simple to use. And it's totally scalable, growing with you as you realise the benefits of mobility.

At Consilium, we understand the public sector. And, unlike some other mobile products, ours works over Wi-Fi and GPRS. It even continues to work when reception is poor or non-existent. The system simply updates itself when the device is back in coverage.

If you already know about the benefits of mobile working, read on to discover why Consilium is different. If you don't, please allow us to introduce you to the future.

TotalMobile - what it can do for you

Once upon a time, businesses and organisations conducted their day to day tasks in a pretty wasteful way, because that was all the old technology allowed them to do.

They produced job tickets and casework on paper. They communicated by phone. Worse still, employees who worked away from the office had to waste fuel going there at the start of the day and at various points during it, to collect stock or spares, for example.

With Consilium's TotalMobile, they can switch on a personal digital assistant (PDA) and go straight to the first job of the day, downloading all the necessary information at the touch of a button. They can accept or decline tasks depending on their workload and take photographs to verify the completion of a job. They can protect their own health and safety by

using GPS (global positioning system) to alert the depot to their location. They can report new jobs that need to be completed (graffiti removal, for instance). And they can take more control of their own working day, starting earlier and finishing earlier to accommodate a customer's requirements, to use just one example.

In short, the business and environmental benefits are huge.

"Just by replacing paper job tickets an authority of the size of Swindon Commercial Services can save around £20,000 a year on printing and paper, not to mention the environmental impact."

Rob Fyfe - Swindon Commercial Services



TotalMobile - the applications

We have a substantial range of mobile applications to meet your needs. These applications are being developed and expanded continually.

They include:

- Jobs (housing repairs)
- Timesheets (integrated with payroll and costing ledgers)
- Best practice (health and safety)
- Gas inspections (including Corgi standards)
- Pre-inspections (defining the work needed)
- Incident capture (graffiti reporting, abandoned cars etc)
- Materials (mobile stores)

TotalMobile has been designed as an enterprise solution. Individual applications and users can be added, deployed and managed centrally.

The solution uses the very latest Microsoft Windows Mobile technology and will work on any network or over wi-fi. We provide a complete managed service including consulting, device support and secure, next-day replacement.

TotalMobile - the potential financial benefits

Let's say you introduce TotalMobile in a workforce of 100 operatives across multiple trades (plumbers, electricians, tilers and carpenters). Assuming that each operative currently completes five jobs per day, and the earnings per job are around £75, if each employee is able to complete one extra job then your income will increase by £7,500 per day. That's £37,500 per week, or £1,687,500 per year.

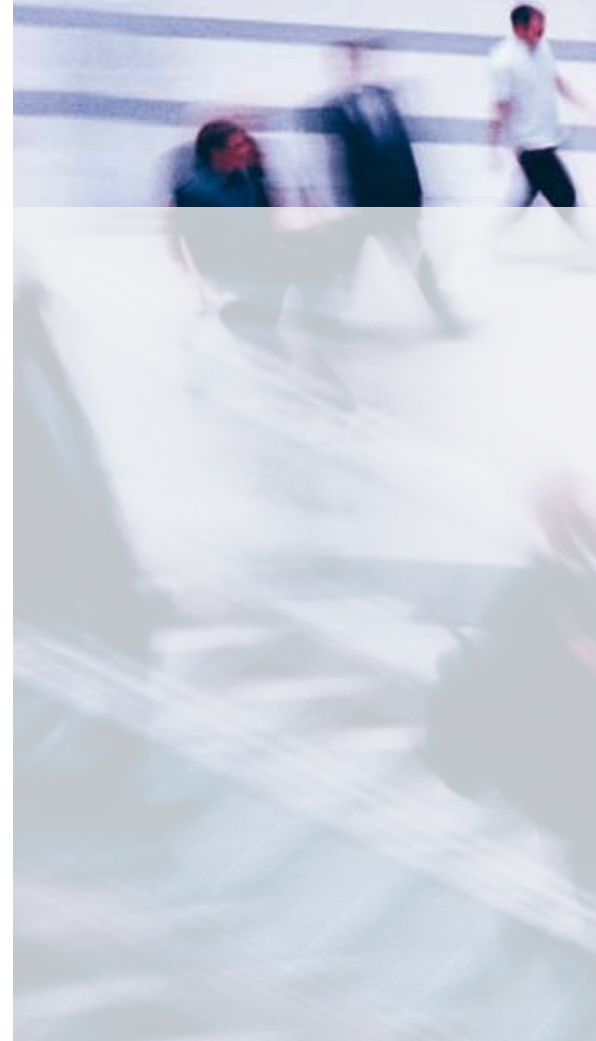
But in our experience TotalMobile brings even greater benefits. If each operative completes two extra jobs, you're looking at an increase in annual income of £3,375,000.

This example doesn't even take into account the savings you can make, such as:

- Less paper and ink consumption
- Major reductions in fuel consumption
- Reduced wear and tear on vehicles
- The ability to work from smaller premises, resulting in lower running costs

Then, there are the benefits that can't be counted on a balance sheet, such as:

- Making your organisation more competitive
- Increased customer satisfaction
- Improved information flow for customer-facing staff
- E-Government deliverables
- Less waste paper and exhaust pollution, thus helping the environment





TotalMobile - Application overview

Job Management manages and assists in the electronic allocation and status of jobs to staff using mobile handheld devices via Wi-Fi or mobile phone networks.

FEATURES

- Receive, progress and complete jobs
- Add variations on site
- Flexible Workflow
- Integrated Materials Management
- Automatic Timesheet Completion
- Image Capture for verification purposes
- Real-time integration to corporate systems e.g. CRM

BENEFITS

- Complete more jobs per person
- Reduced travel time
- Removes pre-printed stationery
- More responsive service
- Removes duplicate data entry
- Up to the minute management information

Materials manages Imprest van stocks allowing organisations to improve their management of stock based in mobile locations. This is integrated to back-office systems in real-time via Wi-Fi or mobile phone networks.

FEATURES

- Management of Van/Imprest Stock
- Issue/return/receive/enquire on stock
- Barcode or text based operation
- Simple searching
- Automatic Replenishment Requests
- Special "non-stock" Orders
- Integrates to stores or strategic supplier

BENEFITS

- Accurate stock monitoring
- Removes pre-printed stationery
- Removes duplicate data entry
- More efficient re-ordering
- Ability to link to outside suppliers
- Up to the minute management information
- Provides accurate job costing with Imprest stock
- Reduces lost time spent travelling for materials



Gas Servicing captures regulatory appliance inspection and work information also ensuring records are updated and held centrally. Required documentation can also be produced on-site.

FEATURES

- Based on CORGI standards
- Helps standardise work
- Issues CP12 certificates

BENEFITS

- Helps meet regulatory requirements
- Ensures consistency of work
- Reduces paperwork
- Reduces duplicate data entry
- Up to the minute management information

Timesheets provides detailed time recording either directly or through seamless integration with Job Management. User defined update frequency and real-time integration also available.

FEATURES

- User Definable Time Types
- Automatic Time recording
- Automatic Daily Submission
- Supervisor Authorisation
- Can be Integrated with Job Management
- Can be integrated to most Payrolls
- Real time exception reporting/attendance monitoring for mobile workers

BENEFITS

- No need for staff to complete time-sheets
- Removes paperwork
- Removes need for staff to travel in to submit time-sheets
- Accurate and detailed time analysis
- Up to the minute management information



Best Practice assists in enforcing health and safety policies and carrying out surveys. It can also be embedded in support of job role or job type.

FEATURES

- Health and safety and risk management for mobile workers
- Enforces procedures
- Auditable database
- User definable questionnaires and triggers
- Can be embedded as part of certain job types subject to Health & Safety
- Provides post-inspection ability

BENEFITS

- Ensures staff and operatives follow Health & Safety policies
- Auditable database ensures proof of duty of care by both employer and employee
- Facilitates increased levels of home-working especially involving vehicles

Pre-Inspections allows a surveyor to create new jobs on-site via mobile devices immediately linking to back-office systems.

FEATURES

- Creates new jobs
- Handles responsive repairs and voids

BENEFITS

- Get jobs in system quicker
- Removes duplicate data entry
- Integrates pre-inspections in agile service delivery process



Image Verification helps to verify completed jobs, no access, complaints etc

FEATURES

- Can help as visual confirmation
- Gives office staff real idea of scene
- Gives visual record and comparison
- Provides useful addition to textual description
- Time, date and optional GPS location stamping

BENEFITS

- Helps resolve disputes
- Visual record of event

Platform (TotalMobile Server) provides much of the administrative, integration and core functionality for the TotalMobile applications.

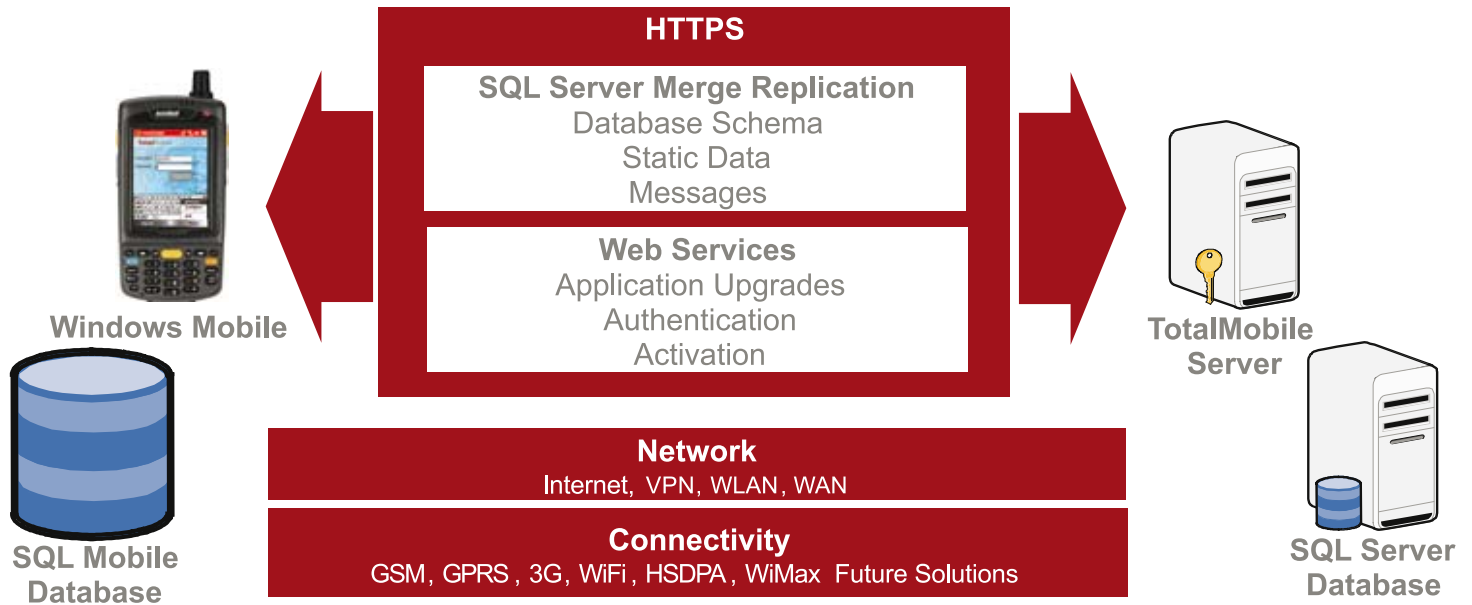
FEATURES

- Device activation
- User authentication
- User home screen
- Application updates
- Data synchronisation
- Connectivity management
- Exception logging
- Seamless on/off line operation
- Secure registration and authentication
- In-built data recovery for replacement devices
- Integration services with adapter capability

BENEFITS

- Gives organisations a strategic platform for all mobile applications
- Easier to manage multiple mobile applications
- Consistent approach & management
- Incremental investment for new mobile applications

TotalMobile architecture...



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